

CelloTrack Nano Introduction



CelloTrack Family Expands From heavy duty asset monitoring









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CelloTrack Family Expands ...to cargo and small asset management











CelloTrack Nano Delivers

Real Time Cargo & Asset Visibility, Efficiency and Security

Visibility

Enables **real-time** awareness of cargo and asset location, condition, problems and delays using a portable hub and short range **Wireless Sensor Network (WSN)**.

Efficiency

Ensures continuous recording, **event-triggered logic** and 'management by exceptions' through flexible programming of business rules to avoid supply chain mistakes, delays or damages and to lower insurance expenses.

Security

Prevents losses due to theft, loss and misplacement using proximity, tampering and location sensing throughout the entire transport chain.



Features, Capabilities & Specifications







COMMUNICATION

- ✓ 2G / 3G
- ✓ SIM: Regular SIM holder, Optional for M2M type SIM chip
- **✓** SMS
- ✓ Packet Data TCP/IP, UDP/IP
- **▼ BLE** (Bluetooth Low Energy) 2.4GHz wireless communication
- ✓ Used as a hub for a WSN for MultiSenses via BLE interface
 - ✓ Up to 16 paired MultiSenses
 - ✓ Unlimited MultiSenses in 'guest mode'
- ✓ Cellocator+



* BLE SIG certification is under product evolution process



GNSS

- ✓ SiRFstarV[™] engine supporting **Hybrid GPS** and **GLONASS**
- ✓ Sensitivity (tracking): -165dBm
- ✓ Acquisition (normal): Cold <35Sec, Hot<1Sec
- ✓ Antenna: On board, internal patch antenna
- ✓ AGPS*



^{*} Second Phase



INTERFACES

- ✓ Connector: micro-USB connector for rechargeable and serial configuration
- ✓ OTA update for firmware and configuration
- ✓ Voice Interface:
- ✓ Dimension: 86x59x23 mm
- ✓ Weight: 94 gr (including rechargeable battery)
- ✓ MMI:
 - √ Buzzer
 - √ Status LEDs
 - ✓ Multi-function buttons



POWER

- ✓ Internal Battery: Li-Ion Polymer, 3.7V, 1000mAh, rechargeable
- ✓ Long life battery operation
- ✓ Input Voltage: 5VDC
- ✓ Average Current Consumption:
 - ✓ Normal: 40mA
 - ✓ Economic: 7mA
 - √ Hibernation: <1mA
 </p>
 - ✓ Shipment (Off): <50uA



INTERNAL SENSORS

- **✓ Temperature**: Accuracy ±1.0°C, Resolution 0.1°C
- ✓ **Light**: Effective range 1÷1023 lux
- ✓ Impact: Impact with threshold up to 8g
- ✓ Movement: Detection of stationary or movement state by accelerometer
- ✓ Dual Tampering:
 - √ Removal from cradle
 - ✓ Tilt-based with programmable threshold
- ✓ Barometric Pressure: Air pressure translation to "Meters above sea level"
- ✓ **Listen in**: Built-in microphone



ENVIRONMENT

- ✓ Temperature:
 - √ Temp, operation: -20°C to +60°C
 - ✓ Temp, storage: -40°C to +85°C
- ✓ Humidity: 95% non-condensing
- Impact: Impact with threshold up to 8g
- ✓ Ingress Protection: **IP56**
- ✓ Vibration, Impact: According to standards EN 12830
- ✓ Mounting (with cradle):
 - ✓ Screws ✓ nylon tie-wraps ✓ double-sided adhesive
 - ✓ Magnetic cradle ✓ belt clip adapter



CERTIFICATION

- ✓ FCC: Part 15 Subpart B, part 22/24 compliant
- **✓** CE
- ✓ IC: Industrial Canada
- **✓** PTCRB
- **√** UL
- ✓ AT&T
- ✓ EN12830: Temperature recorders for the transport, storage and distribution of chilled, frozen, deep-frozen/quick-frozen food and ice cream.
- ✓ GDP: Good Distribution Practice (Europe, US)







COMMUNICATION

▼ BLE (Bluetooth Low Energy) communication forms a cost effective Wireless Network with the Nano



INTERFACES

- ✓ Low profile: Diameter 46mm, Height 15mm Weight: 19 gr (without battery)
- ✓ MMI:
 - ✓ On/off and event trigger button
 - ✓ Status LED
 - √ Easy battery replacement
 - √ Simple pairing with CelloTrack Nano



POWER

- ✓ Internal Battery: 3V Lithium coin battery CR2450 (620mAh)
- ✓ Average Current Consumption:
 - √ Transmission pulse: 23mA
 - √ Active connection with Nano (Avg): <250uA
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 - √ Hibernation (idle, light sensor disabled): <25uA
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 - ✓ Hibernation (idle, light sensor enabled): <100uA
 - √ Shipment (Off): <5uA
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- ✓ Long battery life for ~1 year in common use case scenarios



INTERNAL SENSORS

- **✓** Temperature:
 - ✓ Accuracy ±1.0°C, Resolution 0.1°C
 - ✓ Accuracy in MultiSense-TH:
 - \checkmark ±0.5°C in temperature range of 0°C to +65°C,
 - ✓ ±1.0°C in temperature ranges of -30°C to 0°C and from +65°C to +85°C.
- ✓ Relative Humidity (MultiSense-TH): Typical accuracy ±3% RH, Resol
- ✓ **Light**: Effective range 1÷512 lux
- ✓ **Open/close door**: 10-30mm range from the defined permanent magnet
- ✓ Free fall / Impact





ENVIRONMENT

- ✓ Temperature:
 - ✓ Operation: -30°C to +85°C,
 - ✓ Storage: -40°C to +85°C
- ✓ Relative Humidity: 95% non-condensing
- ✓ Impact: Impact with threshold up to 8g
- ✓ Ingress Protection: **IP67**
- ✓ Vibration, Impact: According to standards EN 12830
- ✓ Mounting (with cradle):
 - ✓ nylon tie-wraps ✓ double-sided adhesive



CERTIFICATION

- **✓** FCC
- **✓** CE
- **√** UL
- ✓ EN12830: Temperature recorders for the transport, storage and distribution of chilled, frozen, deep-frozen/quick-frozen food and ice cream
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Battery Performance

Template number:	#1	#2	#3	#4	#5	#6	#7
Template name:	Long shipment with MS almost live- tracking	Long shipment without MS almost live- tracking	Typical CelloTrack-T users improved tracking	Long shipment with MS, offline tracking (15-25 C)	High value goods (3 rd party shipper)	Land shipment - cold chain 2-8C (food, Pharmaceutical, flowers, antiques)	Employee safety (lone worker)
Scenario:	Nano: Tx every 15 min, MS: Tx every 1 min	Nano: Tx every 15 min	Nano: Tx every 24 hours, MS: Tx every 1 min	Nano: Live tracking 8h per day, logging location every 5 min MS: Tx every 5 min		Nano: Tx every 15 min,	Nano: Tx every 6 hours, MS: Tx every 1 min
\$. 5	5.5 days	6 days	33 days	5 days	6 days	5 days	25 days (optimal condition) 11 days (harsh conditions)
0	10 months	NA	10 months	24 months	NA	18 months	NA

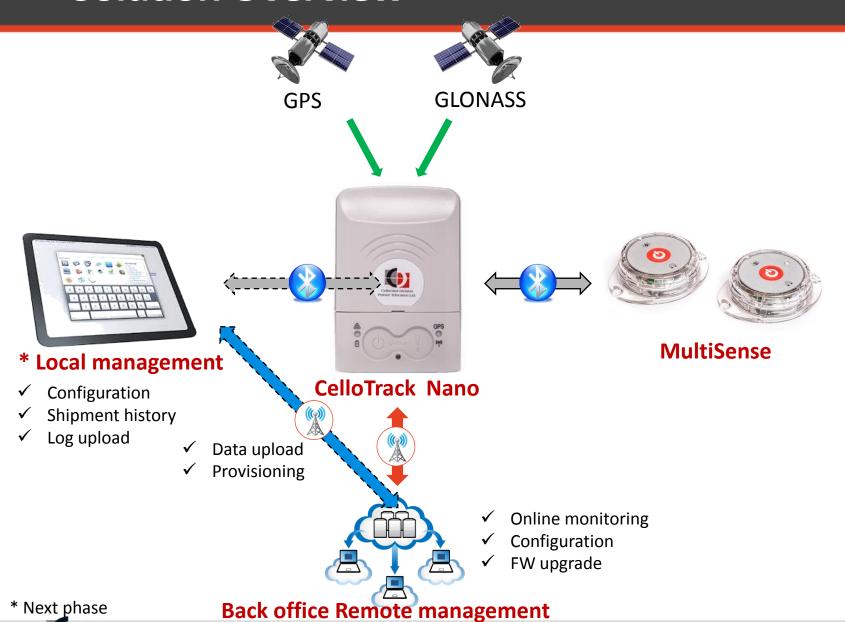
- Where temperature wasn't mentioned, the battery performance is valid for +20°C
- The templates above and battery performances are based on calculated parameters (tens of parameters)





Solution Overview

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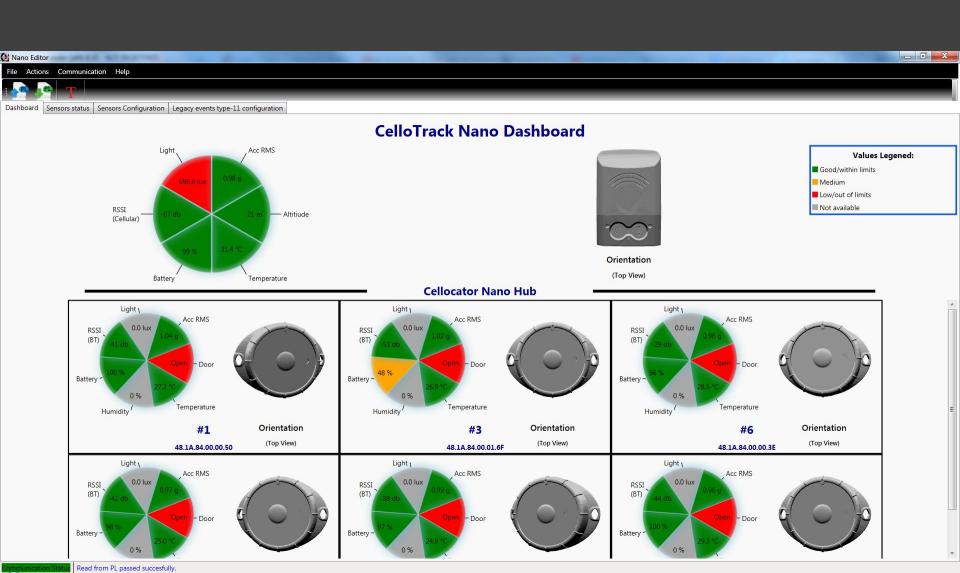


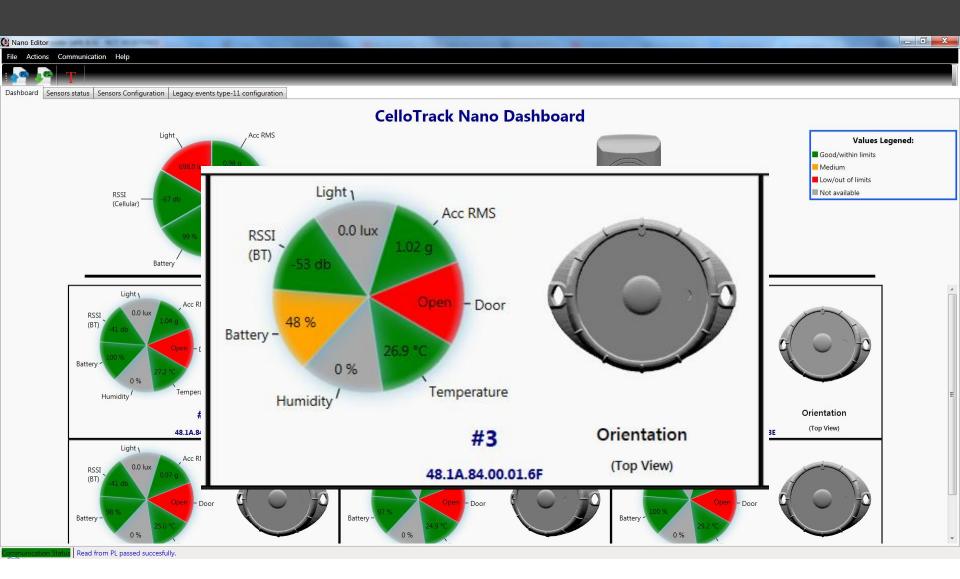
Cellocator Division
Pointer Telocation Ltd.

Multi-Sensors Capabilities











Target Markets



Market Segments

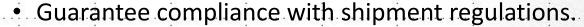


Applications



COLD CHAIN COMPLIANCE

CelloTrack Nano and number of MultiSense devices installed inside a temperature controlled container / trailer, or attached to a pallet, box or other type of package loaded with pharmaceutical.



Enables a real-time response in exceptional cases.







CARGO MONITORING LOGISTICS

High-value cargo like arts, consumer electronics or other type of high-end merchandise, being sent from distribution centers or manufacturer sites must reach their destination according to shipment order specifications.

 CelloTrack Nano provides real-time alerts if the asset was unloaded at the wrong address, deviated from its planned route, was opened unexpectedly, or mishandled.





RENTAL EQUIPMENT USAGE

Rental companies and service providers specializing in equipment and assets for short term rental (such as storage containers, construction machines, generators, trailers, mobile offices, and chemical toilets).

• Stakeholders can monitor a profile of their assets' usage during the rental period, including location, damage, displacement, and other inventory management aspects.

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An intuitive way to indicate distress by activated a panic button.

 CelloTrack Nano enables the monitoring of workers for their location, health status and general activity (check-in / check out, movement).





CelloTrack Nano 20 hub - clip





Lone Worker solution CelloTrack Nano vs. Smartphone app

#	Parameter	CelloTrack Nano	Smartphone
1.	Worker SOS triggering	Instant and intuitive access to activate panic button even during distress events	Need to open an app and pressing button or apply certain sequence on small and inconvenient buttons to manage upon distress event.
2.	Solution resilience and reliability	Administrator controls the CelloTrack Nano Parameters and FW version. A dedicated solution	Depending on lone worker activity, smartphone settings, CPU load by other applications, battery capacity due to other Apps consumption etc.
3.	Improved safety and activity monitoring	Build in and integrated HW/FW for man activity/inactivity - monitoring passive alert	Needs to be developed and validated from scratch in the smartphone's application
4.	Loss / theft indication	Tamper triggering from belt clip cradle	Not available
5.	Monitoring capabilities richness	Communicate with external sensors in a wireless sensor network mode (can fit to various of scenarios like patrolling)	No compliant sensors availability
6.	Shift start / end indication	Instant access to check-in / check-out button	Need to open an app and pressing relevant button
7.	Complete visibility and safety	Additional external sensing capabilities (temperature, light, barometric pressure, noise, movement, impact,)	Depending on the smartphone HW and applicative features
8.	Communication security	Proprietary OTA protocol with NOC, increasing security against frauds and/or cyber attacks	Depending on the APP capabilities
9.	Tracking continuity	Up to 10K logged events in case no communication is available	Depending on the smartphone type and available internal memory. Other applications might consume all available memory.
10.	Battery operational time	Long battery-operated periods (up to a few weeks for typical lone worker use)	Depending on the smartphone HW type and efficiency of the app. Usually smartphone are also used for other private activity which reduce power operation to a single day



Benefits

CelloTrack Nano is all about:

- ✓ Preventing risks & exposure to losses
- ✓ Immediately reporting in cases of malfunction
- ✓ Upgrading cargo security
- ✓ Real-time event trigger, monitoring, collecting data and reporting
- ✓ Reducing insurance policy fees
- ✓ Solution Scalability









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